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A Brief History of Personality Tests

- First used by the U.S. Army during World war I to try to predict which soldiers would suffer from "shell shock,"
- Today Personality testing \$500 million industry, with an annual gro 21 0 0 1 65.6 29 22 7 m 0 g 0 (milli9 ≠ 4B T di9 ★ MCIDm ★ BDB T d ∠ M10DB 10

Winning Colors

Each



How is this Applicable to you?

- We all have a part of each personality
- Understanding our personality and being able to note when we need to use more of one or another helps us communicate and work together